

# Investment Sales

Income property of all forms, including office, retail, industrial, residential multi-family and commercial, are product lines for which our investment sales team proudly provides professional expertise, with over 100 years combined, skilled experience. We have successfully serviced our clients whether the properties have been vacant or 100% leased, and frequently add substantial value to a transaction through our problem solving approach to marketing.

In addition to marketing or locating income property, our team is highly skilled in the sale of raw land and can often enhance a sale by assisting in site plan disciplines to determine the highest and best use – and therefore secure the highest value for the land. Our team has frequently been retained to assist in taking a parcel of land all the way through the site plan approval process, maximizing the return to our clients.

With team members having backgrounds in Engineering, Construction, Finance and Property Management, our investment sales group is well qualified to analyze properties to provide educated opinions of value. With experience as a Broker for a 1031 tax deferred exchange accommodator, we can provide guidance in determining if a 1031 tax deferred exchange is appropriate for many situations and the guidelines on consummating a qualified tax deferred exchange, including reverse exchanges.

No assignment is too big or too small. We welcome the opportunity to include you as one of our many satisfied clients.

*Creating Value In South Florida Real Estate Since 1987*



Right Space. Right Place.®

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